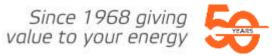


February 13th, 2018

## Heat-to-Power Solutions for Industrial Applications David Moldes López Chief Strategy and Corporate Development Officer







Joint Workshop on Energy Saving Engineering - Effective Use of Thermal Energy Spanish Embassy in Tokyo - JAPAN

### Who We Are





Heavy Industries, since 1968, has been one the European leading companies on the design, manufacture, commissioning and maintenance of industrial solutions for the heat and power generation. INNERGY is one of the few companies outside Japan, certified to manufacture pressure vessels according to JIS Standards



Engineering, is the reference EPC and ESCO service provider for Biomass, Waste and Waste Heat projects in LATAM Our expertise as vertical integrator allow us to offer competitive solutions for the most specific demands.



Electric, is the automation, control panel and electrical system provider, capable to offer Taylormade solutions for any industrial process.





### The Group Evolution



### Projects in 5 CONTINENTS

#### Developing PROJECTS WORLD-WIDE.

- More than 1.500 MWt
- More than 2.000 MWe on solar and biomass projects
- 50 years As the leading boiler company in Spain and LATAM
- More than 3.500 References







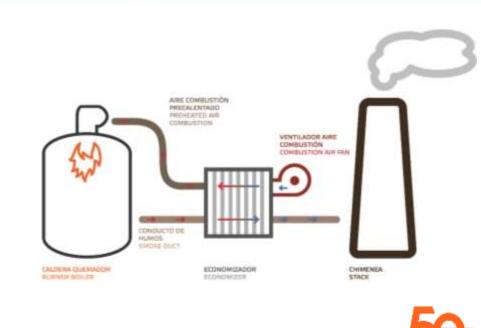




### The HEAT RECOVERY Advantages

Waste heat boilers, air preheaters and boiler preheater systems are common worldwide in industrial facilities.

These conventional systems make the most effective use of highquality heat (above 430°C) to generate electrical power and also use lower-quality heat (200–430°C) for air or water preheating.







### The INNERGY WtH Technology

Generating power from **'waste'** heat is a particularly advantageous solution. A waste heat recovery plant based on the Organic Rankine Cycle combined with HEAT PIPE recovery systems can now work with heat at lower temperatures than ever before, thanks to the INNERGY WtH Technology.









The high performance superconducting 'heat pipe' technology, is a revolutionary system that replaces conventional exchangers, to transmit heat from gas to gas, from gas to liquid (and vice versa) or from liquid to liquid. The 'heat pipe' can transmit up to 1000 times more thermal energy than copper, the best conductor among those commonly used, with a temperature drop lower than -17 ° C per 30 cm.









Shell & tube heat exchanger

### Conventional heat exchangers

Complex multi-tubular structure, vulnerable to catastrophic single tube failures

Thin metal surface effects heat transfer, vulnerable to erosion and corrosion

Thermal stress cracking due to differential expansion

Susceptible to fouling and difficult to clean (may require de-installation)

Cold spot induced condensation corrosion and hot spot induced oil degradation







### Heat Pipe heat exchangers

Multiple redundancy, independent pipe operation. Simple, compact, light.

> Robust and reliable – almost failsafe Trusted: 2.5mm or 3.5mm pipe walls

Isothermal operation, so no thermal stress. No start-up required. Instant responsiveness.

Minimal maintenance; trivial to clean; easily handles very hot and/or dirty exhausts

Isothermal operation, no hot or cold spots

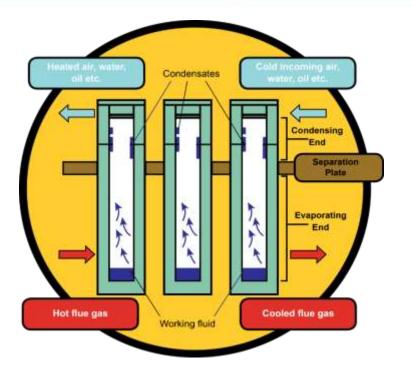


Heat pipe heat exchanger running since 2008









#### Multiple Redundancy

Each pipe operates independently so unit is not vulnerable to a single pipe failure preventing cross contamination

### 🚺 Low Fouling

Use of smooth pipes allows exchangers to be used in high particulate or oily applications

#### Ease of Cleaning & Maintenance

Can be maintained in situ (no uninstall) Manual/automated cleaning systems

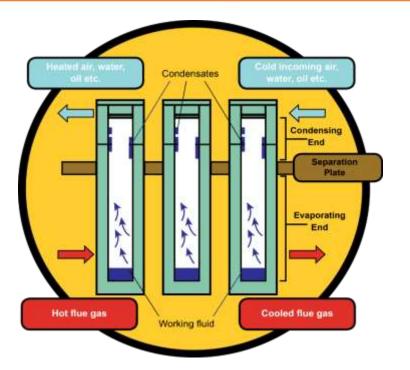


More efficient – usually smaller and/or lighter than conventional exchangers









#### C Reactivity

Fast reaction time, offers different control options and suitable for sensitive apparatus: does not require preheating

#### OLow Pressure Drop

Low parasitic load means less capital and running cost on fans and greater energy recovery possibilities

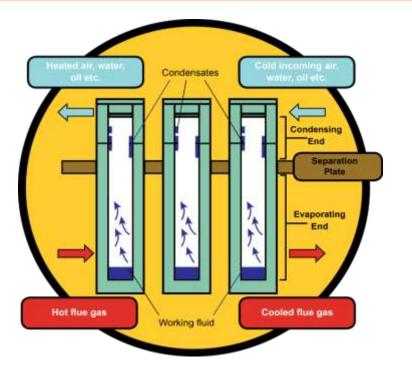
#### C Robust Materials and Long Life

Design allows pipes to freely expand and contract, thus no thermal stress on structure. Thick pipe walls resist erosion/corrosion









#### Intermediate Pipe Working Temperature

Allows higher exhaust temperature limits on some applications



#### Isothermal Operation – no hot or cold spots

Eliminates cold corners and condensation Allows greater energy recovery Better longevity for thermal oil

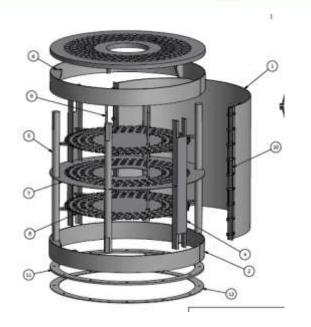
#### 🚮 Highly Scalable, Customisable & Configurable

Modular design allows on site assembly Can be designed for future expansion, to meet specific application or operational needs

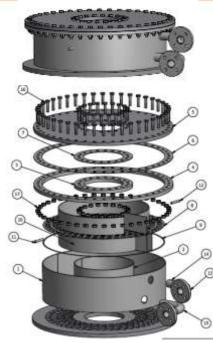














Through-Flow = for exhaust temperatures above 500°C





### The ORC Market

ORC systems are the industry standard for low-temperature geothermal projects, and have been successfully deployed on simplecycle gas turbines, biomass systems, cement plants, district heating systems, solar thermal systems, sawmills, gas plants, landfill gas, glass plants and reciprocating engine exhaust.



Source: http://orc-world-map.org/







### The INNERGY WtH Technology

INNERGY has developed modular ORC systems, as customized packages with precisely sized turbines, pumps **boiler and related equipment's for biomass applications** according to the <u>Japanese standards</u>, in a range between 300 kWe and 1,999 kWe. This extensive experience, allow us to develop tailored solutions also for the Heat Recovery applications.



300 kWe Prototype BIOMASS ORC plant

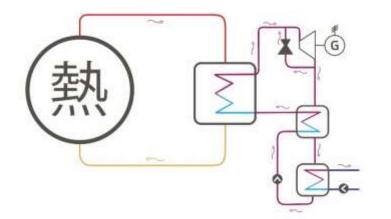






### The INNERGY ORC Technology

The ORC module produces electricity (and where relevant and/or needed lowtemperature heat) through a closed-loop cycle that uses a low vapour-point, environmentally benign refrigerant as the working fluid instead of water. The by-product – low-temperature heat not consumed in the electricity generation process - is discharged to the atmosphere through air- or water-based condensers.

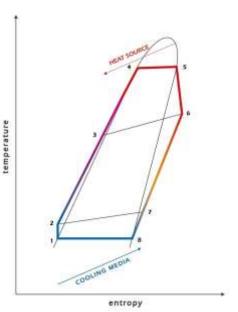








### Source of Useful Waste Heat



Relying on the same thermodynamic principles that govern traditional waste heat recovery analysis, ORC-based waste heat recovery projects convert as much as 25% of the incoming energy they receive into usable electricity. The quantity of energy such a system receives is as important as **the quality of energy it receives in determining a project's** feasibility and financial rate of return. But the definition of **'high-quality' heat to an ORC can be as low as 200°C** whereas 'high-quality' heat to a traditional Rankine cycle system is 430°C.

YEARS





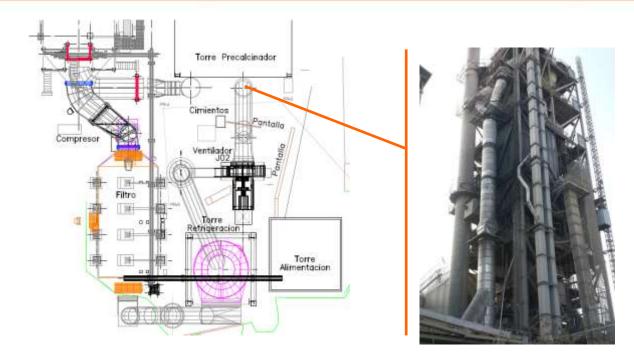
### Cement Plant in Chile (Final engineering stage)

- Gas Flow: 252.700 Kg/h at 370-380°C
- Origin: Cement Plant
- Particle content: 0,0017%
- Moisture: 11%
- Operation time: 24 h/day 335 days/year









The economizer Will be installed after the Pre-calcination Tower







ELECTROTERM SOLUTION

### Cement Plant in Chile (Final engineering stage)

	ET-RC-ACC 35
MAIN DATA	
Heat Medium	Thermal Oil
Nominal temperature from the Heat Recovery system (Inlet/Outlet from the ORC Module)	300/140° C
Thermal Power from the heat recovery system	16.000 KWt
Gross / Net Power from the ORC Module	3.910 KWe / 3.485 KWe
ORC Installed power self-consumption	165 KWe
Electrical Self-consumption from the ACC (Direct condensation of the ORC Fluid) (*Variable)	110 KWe
Electrical Self-consumption from the thermal oil Heat Recovery system	150 KWe
ORC REFRIGERATION CONDENSER	
Inlet temperatura of refrigeration air/ Air flow	21°C / 775 kg/s
CONSUMOS ELÉCTRICOS	
Self Consumption Electroterm ET-RC-ACC (% Gross Electric Power)	10,869% Aprox.
WATER CONSUMPTION	
Average water consumption	No Consumption
OPERTION TIME	
Operation time a year (hours)	8.040 hours/year







#### **IRR ANALISYS**

Electricity price variation in \$/KWh, maintaining an investment and technical conditions for a lifetime of 15 years

Electricity Price	Electricity price variation	PAYBACK	PROJECT INS
6,22 c\$AWh	-20%	5,24	14,37%
7.00 cBAWE	-10%	4,14	16,93%
7,78 c\$/kWh	0%	3,21	19,38%
8,56 c\$-5Wh	10%	2,46	21,75%
9,33 c\$-AWh	20%	2,28	24,02%









#### innergy-global.com



# THANKS FOR YOUR ATTENTION ありがとうございました

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